

# MTA VIETNAM 2018

SINCE 2005

The 16th International Precision Engineering, Machine Tools and  
Metalworking Exhibition & Conference

**3 – 6 July 2018**

**Saigon Exhibition & Convention Center (SECC)  
Ho Chi Minh City, Vietnam**

**Advancing Vietnam's  
Manufacturing Industries**



**[www.mtavietnam.com](http://www.mtavietnam.com)**

Organiser



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Limited**

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# ADVANCING VIETNAM'S MANUFACTURING INDUSTRIES

With production cost and product quality demands driving the deployment of advanced production technologies, opportunities are abound in Vietnam's manufacturing sectors - which are the largest recipient of foreign direct investments. International manufacturers are shifting global production to Vietnam to benefit from the improving infrastructure, deregulating business environment, stable government, competitive labour rates and an educated workforce.

## WHY EXHIBIT AT **MTA VIETNAM 2018** ?

SINCE 2005



▶ 12,000 square metres of exhibition space



▶ Largest Manufacturing Technology Exhibition in Vietnam with over 100 machines on display  
▶ 429 exhibitors from 22 countries / regions in 2017  
▶ 75% overseas exhibitors



▶ Showcase of leading international brands - AMADA, BIG DAISHOWA, BLUM, BYSTRONIC, DMG MORI, DOOSAN INFRACORE, GUEHRING, HURCO, MAKINO, MARPOSS, MAZAK, NIKON, RENISHAW, SANDVIK, SEYI, SIEMENS, SODICK, TRUMPF, YCM, YG-1 and many more



▶ 340 buyer groups  
▶ 10,398 trade visitors (refer to back page for quality visitors list)



▶ 350 seminar attendees  
▶ Carefully crafted seminars present a great opportunity for attendees to understand market dynamics and enrich their networks for greater business potential.

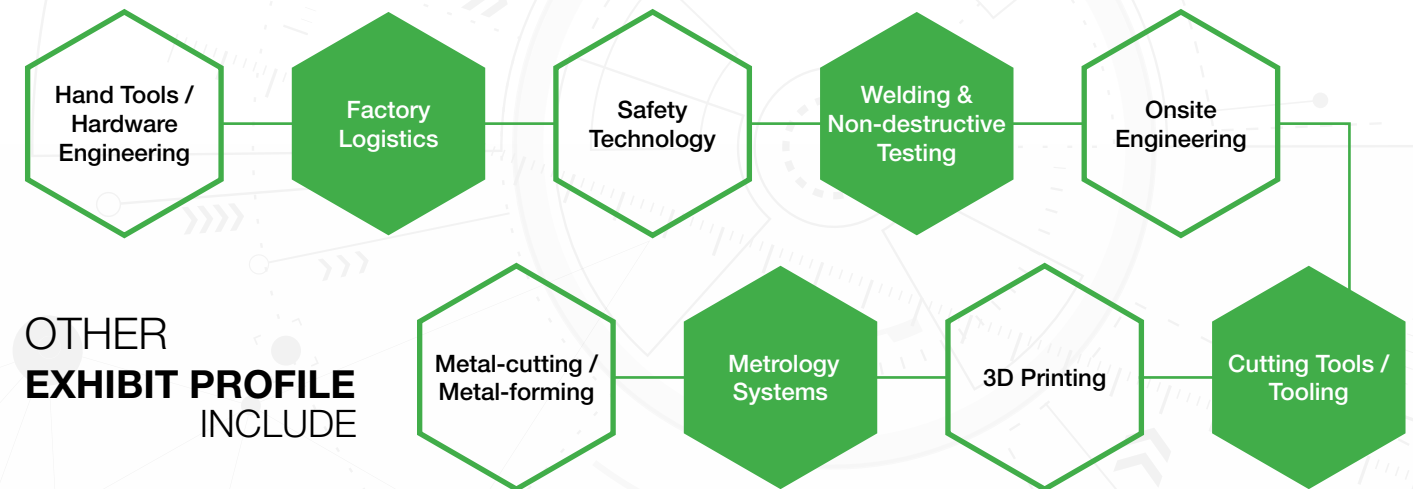
▲ For speaking / sponsorship opportunities, email [Joey.Tran@ubm.com](mailto:Joey.Tran@ubm.com)

## TECHNOLOGY TOURS

Get up close and personal with registered visitors through short presentations / product demonstrations. Tours in 2017 included 3D Printing, Metrology and Metalforming Machining.

▲ Contact [mtvietnam@ubm.com](mailto:mtvietnam@ubm.com) for more information on how your organisation can leverage on this free opportunity.

## EXHIBIT PROFILE NEW!



## OTHER EXHIBIT PROFILE INCLUDE



## MARKETING / PUBLICITY

An extensive integrated marketing plan consisting of direct mailing, ads, targeted e-news campaign, social media marketing and event mobile app will be implemented to enhance exhibitors' exposure. There will also be coverage in industry publications & portals and the business dailies. Exhibitors can also showcase products / services via the Online Show Catalogue.

**CONTACT US FOR EXHIBITING OPPORTUNITIES**

### VIETNAM

Email: [mtvietnam@ubm.com](mailto:mtvietnam@ubm.com)  
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### REST OF ASIA

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### REST OF THE WORLD

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# EXHIBITORS' TESTIMONIALS



This is the fourth time we have joined MTA VIETNAM and we will definitely exhibit in the next edition because this exhibition has become a truly important platform for us to reach a wide range of potential customers.

**Mr. Norbert Seo, Senior Vice President Market Division Asia and Australia, Sales, Bystronic, Vietnam**



MTA VIETNAM has proven to be a fantastic platform to meet and network with a lot of potential contacts, as well as to introduce and promote our products to a wide range of customers. It is an effective business networking forum and we will be back next year for sure!

**Mr. Moon Min Wan, General Director, Marposs Vietnam**



This is the first time our company participated in MTA VIETNAM and it was beyond our expectations. It is a very good opportunity for us to introduce and promote our range of products directly to customers. We are also impressed with a variety of different kinds of products and technologies on display, plus the high quality of trade visitors. We will surely continue to participate in the upcoming MTA VIETNAM, as well as look forward to the exhibit opportunity at MTA HANOI.

**Mr. Gavin Soon, Territory Sales Manager, Asia, Hitachi High-Technologies, Singapore**



## KEY BUYER GROUPS IN 2017

**340**  
buyer groups

AUREOLE BUSINESS COMPONENTS & DEVICES • BROTHER INDUSTRIES SAIGON • CONG TY CP STEELBUILDER • CONG TY TNHH FUJI CARBON VN • CONG TY TNHH MITSUEI • DUY TAN PLASTIC CORP • GROZ-BECKERT • MABUCHI MOTOR VIETNAM • MK SEIKO VIETNAM • THYSSENKRUPP MATERIALS VIETNAM • VIETNAM JAPAN GAS JOINT STOCK COMPANY



## QUALITY VISITORS IN 2017

**10,400**  
visitors

3M VIETNAM • BAO BAO • CHIN CHEN FUH VN • CONG TY TNHH FABTEK VIET NAM • DONG CO VA MAY NONG NGHIEP MIEN NAM • DONG DONG TIEN PLASTIC • EVN SPC • FOSTER ELECTRIC • FUJIKURA ELECTRICS VIETNAM • FULLPROSPER • GORYOVINA • II-VI VIET NAM • ISUZU TEC VIETNAM • JABIL VIET NAM • KAISE VIETNAM • KYOUWA VIETNAM • LILAMA 10 JSC • MITSUBISHI HEAVY INDUSTRIES • NGHIA NIPPERS CORPORATION • NIDEC SANKYO VIETNAM COMPANY • NIKE VIET NAM • NUMATEC PANASONIC SYSTEM NETWORKS VIET NAM • PHU LOI MECHANICAL • PROMATIC VIET NAM • RANG DONG • SAMCO VINA • SCANCOM VIET NAM • SEAH STEEL VINA CORPORATION • SEIKO • TAZON • THANG LONG MECHANICAL AND CONSTRUCTION JSC • THANG MAY MINH LONG • THERMTROL (VSIP) • TOAN THANG STEEL JSC • TODA CORPORATION • TOHOKOKI VIET NAM • TON DONG A CORPORATION • TOSHIBA INDUSTRIAL ASIA • TUUCI ASIA • VIETNAM JAPAN GAS • VIETNAM PRECISION MANUFACTURING • VIETNAM YOSHITA PRECISION MACHINING • WONDERFUL SAIGON TECHNOLOGY • XDRILLING TOOL VIET NAM



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